



Bravo^{ESG} Portfolios

An ESG portfolio using an evidenced based approach

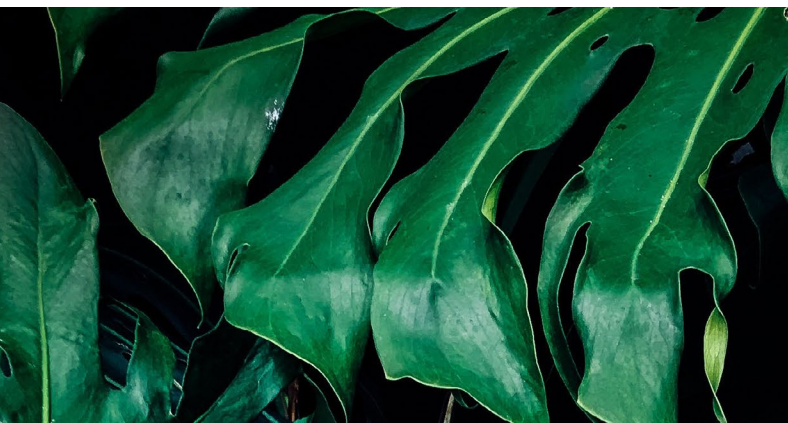
Progeny Asset Management Ltd is authorised and regulated by the Financial Conduct Authority.

This document is directed at professional advisers and should not be relied upon by retail investors. The value of investments, and the income from them, may fall or rise and investors may get back less than they invested.

What is Environmental, Social and Governance (ESG) Investing?

Environmental Social Governance (ESG) investing is a holistic approach to responsible investing.

It takes account of social and governance factors as well as environmental impacts whilst meeting financial objectives.



How does ESG investing work in practice?

Most ESG investment solutions start by screening out companies which have a negative impact on the world. This can be a strict policy, where a company is screened out if it has any involvement at all in a particular contentious sector.

The screening can also be done by percentage of a company's revenue. Applying a threshold on revenue could mean exclusions apply if a company generates more than 5% of its total revenue from gambling. This in turn could mean that a supermarket selling lottery tickets would be eligible for inclusion in a portfolio, but a bookmakers would not.

Many funds and portfolios go a step further than a negative screening process by also applying positive impact objectives. There are a wide range of these objectives with the most common being a positive environmental impact. The Bravo fund range is not an impact solution and does not invest in this way.



Climate change

Greenhouse gas (GHG) emissions

Resource depletion, including water

Waste and pollution

Deforestation



Working conditions, including slavery and child labour

Local communities, including indigenous communities

Conflict

Health and safety

Employee relations and diversity



Executive pay

Bribery and corruption

Political lobbying and donations

Board diversity and structure

Tax strategy

How does Progeny Asset Management implement ESG across the Bravo portfolio range?

Progeny Asset Management believe that any ESG portfolio should be transparent, thereby allowing the investor to know exactly which sectors and activities they are investing in.

We apply a negative screen to reduce exposure to companies which we believe have a damaging impact on the world. Our criteria for this is listed below. We also publish a list of the top 100 holdings in the portfolio on a quarterly basis so investors can see their largest exposures.

Negative screening

The Bravo ESG negative screens means the portfolio excludes:

- × Tobacco producers
- × Controversial weapons
- × Nuclear weapons

Revenue derived from the following sectors totalling less than 5% of total revenue:

- ✓ Alcohol sales
- ✓ Gambling
- ✓ Weapons sales
- ✓ Nuclear power
- ✓ Thermal coal

Positive screening

We also believe portfolios should have a reduced carbon footprint to help the world in its fight against global warming. We do not exclude all energy companies as we believe that the energy industry will be key in developing new technologies to help move the world towards a more sustainable future.

As a result, our portfolio has 50% less CO2 emissions than the MSCI ACWI Index. The MSCI ACWI Index equates to annual emissions of 181.6 tons of carbon dioxide equivalent for every \$1m invested. All Bravo portfolio will have less than 90 tons of carbon dioxide equivalent for every \$1m invested.

What does ESG mean to us?

We are proud to be one of the few UK companies in professional services who are B Corp Certified. This means we are now part of a global community of businesses that are verified as meeting high standards of social and environmental impact.

This ethos informs how we help clients plan for the future and meet their investment goals, while also providing strategic direction to our business.

The Progeny Charitable Foundation was established in 2019. Our mission is to financially support charitable organisations that help children and young adults with illness or disadvantaged social/economic backgrounds to achieve their goals in education, sport and life experiences.

Our staff are also actively encouraged to take paid volunteer days to help promote positive impact across our local communities.



Positive pledge

We have made a pledge to become a climate-positive workforce, bringing all team members into the decision of how we off-set our carbon footprint – be that by planting trees, contributing to offshore wind farms or funding a climate project.



Tackling charity challenges

At Progeny, we believe that we all have the power to make good things happen. We want to use our success as a catalyst for making real change in the UK and around the world. We support a number of charities that are close to our hearts.

Why should you consider our **Bravo^{ESG}** Portfolio Service?

“

Bravo^{ESG} integrates ESG with clear parameters of how your money will be invested.

”

Progeny Asset Management (PAM) are an award winning team that have been building portfolios and models together for over a decade.

Our Bravo ESG range is an evidence-based, total return portfolio designed using a systematic discipline. It employs asset diversification, combining a passive and multifactor approach which historically provides a smoother investment journey.

Our investment philosophy is based on academic research and the long-term observation of markets and how they work. Built on the same foundations as our Tempo portfolio range, Bravo ESG portfolios implement ESG credentials at the start of the process.

Each portfolio in our range is set to an asset allocation that progressively increases the factors of risk and returns.

The funds have been specifically picked to plug in to the asset allocation guidelines which should give comfort when assessing risk.

The general misconception about ESG investing is that it requires a sacrifice or a compromise when it comes to value. As its name suggests, the Bravo ESG range does not compromise on performance.

What it is

- ✓ **Transparent**
- ✓ **Multi-discipline approach to fund allocation**
- ✓ **Facts and figures-based**
- ✓ **Systematic approach to asset allocation**
- ✓ **Competitively priced**

What it is not

- × **Mixed messaging**
- × **Greenwashed***
- × **A faceless service**
- × **Emotion-led fund picking**

*Greenwashing is the practice of trying to make people believe that a company is doing more to adopt sustainability than it really is

Investment Philosophy and Beliefs:

Our five principles for investing



Principle 1: Get the asset mix right

We start with getting the asset apportionment fine-tuned across our funds. The choice and adherence to our long-term investment policy and asset allocation, is the core driver of portfolio returns and therefore risk. Choosing the right mix, over the right time and for the right risk appetite, is the best means to deliver expected returns.

Principle 2: Diversify broadly

The next important step is to ensure that an investor is not overly exposed to one sector/fund/geography because the only certainty in financial markets is their uncertainty. Taking an approach that doesn't chase trends means investors take advantage, wherever they can, of the diversification benefits on offer. We believe that owning a well-diversified portfolio is critical to long term portfolio success and is a method of taking an element of control over market changes that are essentially uncontrollable, such as natural disasters, wars, political changes etc.

Principle 3: Manage financial costs

Investors are often unaware of the effects ongoing and compounding fees have on returns and the severe deductions over the long-term. These include the effects of inflation on purchasing power; the cost of tax; and the significant 'all-in' cost of investing (e.g. ongoing charges and turnover costs). Controlling costs within the fund has significant benefits, especially given the multiplying effects over the life-time of an investment.

Principle 4: Control emotions

Behavioural finance studies have revealed that investors suffer a number of wealth damaging psychological preconceptions and biases.

The emotional impacts of regret, pride, greed and panic tend to result in trying to guess market timing and the excessive taking or avoidance of risk. Poor investment behaviour is likely to have a negative effect on investment returns. We take the emotion out and base decisions on quantitative analysis rather than making behavioural choices.

Principle 5: Rebalance the portfolio

Rebalancing is where a portfolio is brought back to its originally designed asset allocation when market performance has caused it to change. The purpose of rebalancing is to control risk, and to ensure that investors are not exposed to more risk than they agreed. Rebalancing can be achieved either by buying and selling funds, or by directing new money into the right asset to achieve the original balance.

Progeny Asset Management is independent and impartial; we are not tied to any fund manager, bank or insurance company.

This means that we deliver an investment proposition that is genuinely unbiased across the widest product range available.

Our portfolios may hold Unit Trusts, OEICs and Exchange-Traded Funds across the asset classes of equities, bonds, property and cash.

Our process of stripping out emotion

Our Investment Committee is an expert panel of wealth professionals who set the strategic approach we take to investing.

The primary focus of our fund research is to identify a 'buy list' of thoroughly researched investments from which we select when building portfolios.

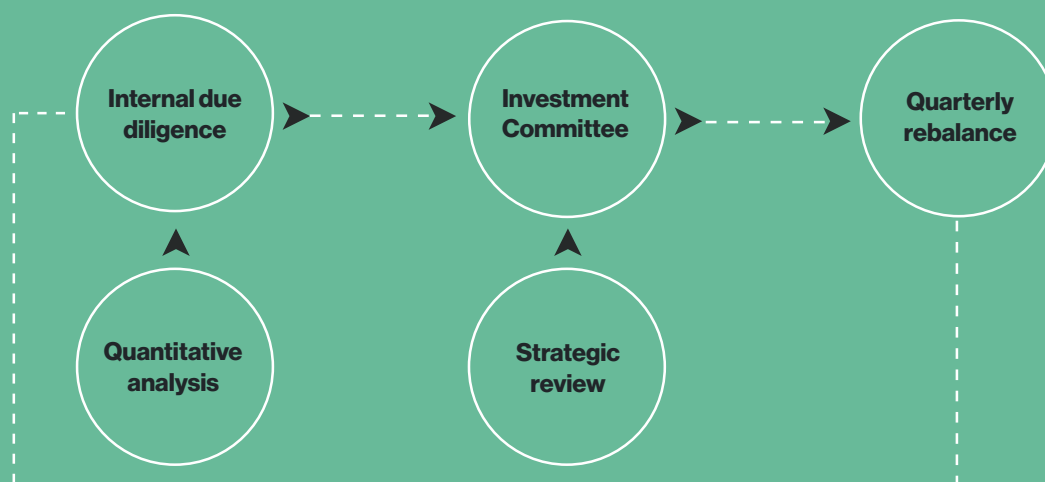
Investment research conducted by the team covers all major asset classes, spanning all regions of the world.

We seek funds with the underlying principles of balancing risk, reward and cost. Key factors include medium to long-term performance, consistency of returns and extensive ratio analysis.

One of the key benefits of our investment approach is that we are able to use the expertise of the best investment managers available and leverage our buying power to provide funds at a fair value which is lower than similar products on the market. We fully disclose our charges.

Our portfolios are rebalanced quarterly. This is essential to support consistency of performance and ensure that portfolios are kept in line with clients' attitudes to risk.

Robust, repeatable investment process



Our Bravo^{ESG} Portfolio Range

This section illustrates the asset allocation of each model

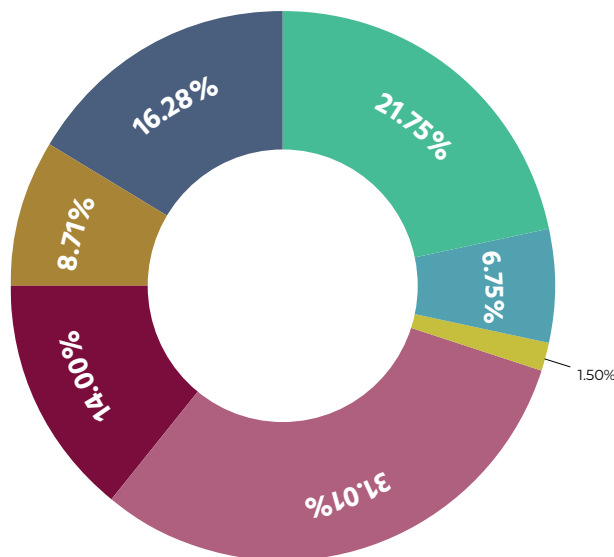
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Bravo^{ESG} 30

Profile

The majority of the portfolio is allocated to high-quality and investment grade bonds. Over the medium to longer-term, the 30% exposure to the risks and expected rewards of equity ownership should help to maintain purchasing power.

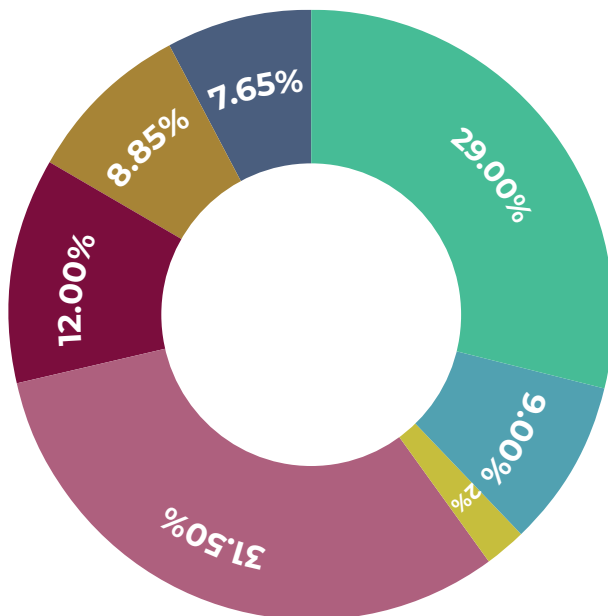


- Developed Market Equities
- Developed Government Bonds
- Emerging Market Equities
- Investment Grade Corporate Bonds

Bravo^{ESG} 40

Profile

The majority of the portfolio is allocated to high-quality and investment grade bonds. Over the medium to longer-term, the 40% exposure to the risks and expected rewards of equity ownership should help to maintain purchasing power.



- Developed Market Equities
- Developed Government Bonds
- Emerging Market Equities
- Investment Grade Corporate Bonds

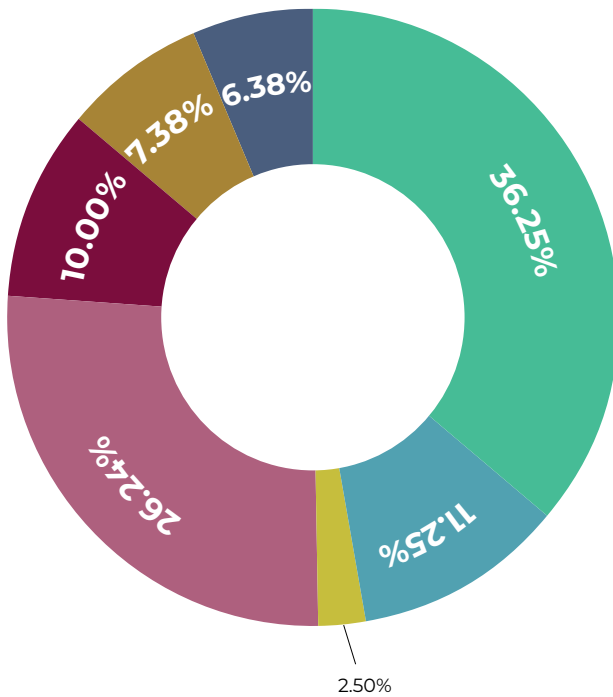
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Bravo^{ESG} 50

Profile

Over the medium to longer-term, the 50% exposure to risks and expected rewards of equity ownership should help to deliver moderate, inflation-plus returns. The equity risk is balanced by a 50% allocation to high-quality bonds and investment grade.

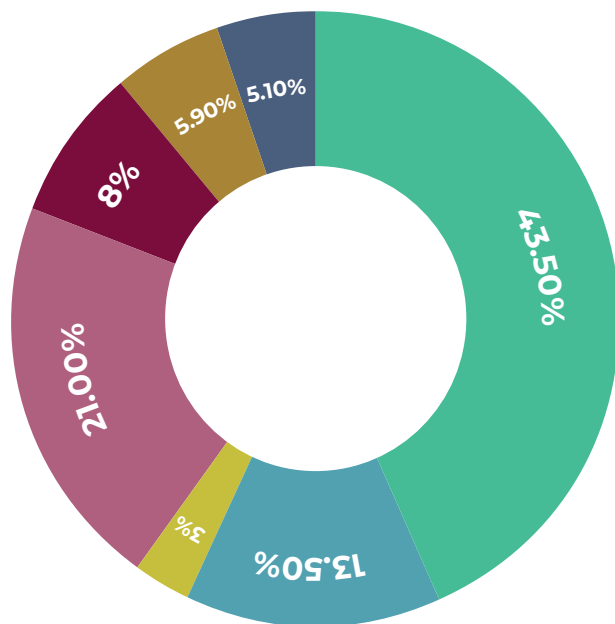


- Developed Market Equities
- Developed Government Bonds
- Emerging Market Equities
- Investment Grade Corporate Bonds

Bravo^{ESG} 60

Profile

Over the medium to longer-term, the 60% exposure to risks and expected rewards of equity ownership should help to deliver moderate, inflation-plus returns. The equity risk is balanced by a 40% allocation to high-quality bonds and investment grade.

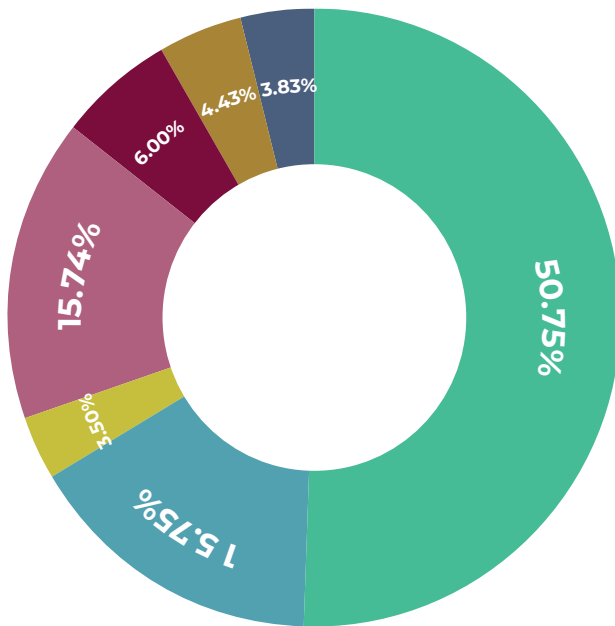


- Developed Market Equities
- Developed Government Bonds
- Emerging Market Equities
- Investment Grade Corporate Bonds

Bravo^{ESG} 70

Profile

Over the medium to longer-term, the 70% exposure to risks and expected rewards of equity ownership should help to deliver moderate, inflation-plus returns. The equity risk is balanced by a 30% allocation to high-quality bonds and investment grade.



- Developed Market Equities
- Developed Government Bonds
- Emerging Market Equities
- Investment Grade Corporate Bonds



progeny Asset Management

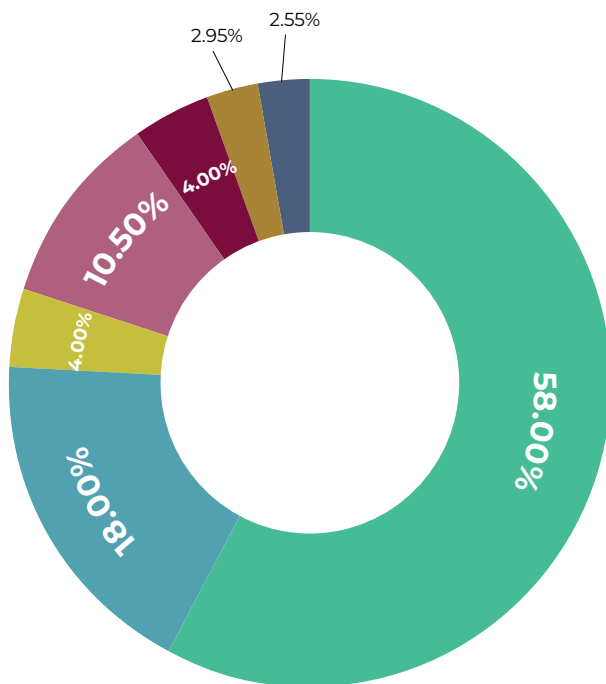
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Bravo^{ESG} 80

Profile

Over the medium to longer-term, the 80% exposure to risks and expected rewards of equity ownership should help to deliver strong, inflation-plus returns. The equity risk is balanced by a 20% allocation to high-quality bonds and investment grade.



- Developed Market Equities
- Developed Government Bonds
- Emerging Market Equities
- Investment Grade Corporate Bonds

Progeny

Progeny is a trading style of Progeny Asset Management Limited and is used by various companies within the Progeny group of companies. Progeny Asset Management Limited is a limited company registered in England and Wales with number 09415365. The company's registered address is 1A Tower Square, Leeds, LS1 4DL. Progeny Asset Management Limited is authorised and regulated by the Financial Conduct Authority (No. 740528). VAT Number: 238579267.

This document is for educational purposes only and should not be used to make a decision about the suitability or otherwise of a specific investment strategy. No investment is suitable in all cases and if you have any doubts as to an investment's suitability, then you should contact a professional adviser and always read any attaching Prospectus or Key Investor Information Documents, both of which are available upon request.

Past performance is not a guide to future performance. The value of investments and any income from them can fall as well as rise and you may get back less than you invested. Exposure to various asset classes may include some assets that are considered to carry more risk. This means that the rise and fall in value could be greater than for lower risk investments or may take longer to sell. In addition, the way in which these assets interact with each other may change through time causing higher or lower fluctuations of value. If you invest in currencies other than your own, fluctuations in currency value will mean that the value of your investment will move independently of the underlying assets, which could add to the rise and fall in the value of investments. The underlying collective investment schemes may also experience operational or credit issues, which could impact liquidity (the ability to sell) or capital value. Your capital is therefore always at risk.

The information contained within this document is subject to the UK regulation, legislation and tax regime, which is subject to change at any time. This document is therefore primarily targeted at consumers based in the UK.

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